Breaking Down Barriers to Accelerate Your Cloud Program

Cloud Technology Partners + Sumo Logic
WEBINAR: Breaking Down Barriers to Accelerate Your Cloud Program

Meet Our Speakers

Robert Christiansen
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Sumo Logic
We Are Enterprise Cloud Experts

- The premier cloud services and software company for enterprises moving to cloud
- Trusted advisor helping companies confidently adopt cloud, IoT and big data solutions
- Support the broadest base of platforms and technologies

450+ Enterprise Engagements Across Platforms

- AWS Premier Consulting Partner
  - Migration Competency
  - Security Competency
  - IoT Competency
  - DevOps Competency
  - Financial Services Competency
  - NextGen Managed Services Partner
- Google Premier Consulting Partner
- Microsoft Azure Silver Partner
- Gartner Cool Cloud Vendor
Sumo Logic: Unified Machine Data Analytics Platform

Unified Machine Data Analytics
- Log, Metrics & Events
- Machine Learning
- Scalable & Elastic

Real-Time Insights
- Full Stack Visibility
- End to End Performance
- Security & Compliance

From Data Streams to Actionable Insights
Business Agility is the New Currency

What does that mean?
Why Do Cloud Programs Fail?

PEOPLE

PROCESS

TECHNOLOGY
The Challenge: PEOPLE

- The FUD Factor (fear / uncertainty / doubt)
- Alignment – The Why
- Skill Gaps
- Multiple Agendas – 5 Year Old Soccer Game

Types of Resistance:

- **Dismissal and Denial**
  
  “This too shall pass.”

- **Rejection and Diversion**
  
  “It won’t work.”

- **Non-Compliance and Defiance**
  
  “I won’t help you or hurt you.”
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The Solution: PEOPLE

- Develop workshops
- Co-create the solution
- Offer incentives
- Articulate the vision
- Validate program
The Challenge: PROCESS

- Elongated decision processes
- Agile motion within a waterfall team
- Organization silos
- Traditional legacy processes
- Not pausing to reflect

“What if we don’t change at all ... and something magical just happens?”
The Solution: **PROCESS**

- Establish a Cloud Business Office (CBO) as a change agent
- Indoctrinate a lean and agile mindset
- Analyze and streamline to remove waste
The Challenge: TECHNOLOGY

- Data center centric thinking
- Legacy technical debt and complexity
- Security in the cloud
- Managing elastic environments
- Run what you build
The Solution: TECHNOLOGY

- Leveraging Cloud Provider Services
- MVC - Minimum Viable Cloud
- Automation and Self Healing Systems
Preparation for Scaled Cloud Adoption

- Start small, get it right
- Quick Wins
  - Gather early adopters
  - Migrate a low risk application
- MVC Pilots
  - Migrate more applications
  - Add new controls, processes and people integration on small scale
  - Be flexible to pivot
- MVC Self Serve
  - Provide the means for self adoption
  - Federate tools and processes to migrate at scale
  - Push change away from the center
  - Offer support through training programs
  - Build practice communities
- Cloud Capability
  - Modernize career tracks, job tracks and incentives
  - Build external awareness and credibility
  - Cloud enabled agility and organizational adoptability becomes the new norm
WEBINAR:
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Kickstart Your Cloud Adoption Program
Cloud Kickstart is a fixed-price, fixed-time move-in ready environment for your team to experience public cloud.

CTP’s Cloud Kickstart service provides:

- A secure environment with guardrails
- Brings instant awareness of cloud to the organization
- Learn how internal processes work with cloud and automated workflows
- Start provisioning with just a credit card
- ‘Fail fast’ without incurring significant cost
- Can run in parallel with other services
Cloud Kickstart for AWS: Best-of-Breed Partners

- **VAULT**: Secret store, temporary access leases
- **Amazon CloudWatch**: Monitoring
- **sumologic**: Machine Data Analytics
- **Dome9 Security**: Network security and IAM monitoring & enforcement
- **GitLab**: Code Repository
- **Terraform**: Consistent deployments using infrastructure as code
- **CHEF**: Configuration Management
- **Jenkins**: Orchestration
- **TREND MICRO**: Host-based anti-malware, intrusion detection and prevention
- **artifactory**: Binary Repository
- **ctp**: Managed Cloud Controls (MCC)
- **CONSUL**: Highly durable, key value store, service discover

+ Encryption for EBS volumes

*Visual is not representative of relationship between tools
Thank you for your time and interest.

Get in touch to kick-start your cloud program in just 6 weeks.